# Accelerating Essity's Digital Transformation

# ARIBA SLP REGISTRATION OF NEW SUPPLIERS

(SLP - Supplier Lifecycle and Performance) Audience: Essity Suppliers



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### **SLP Registration of New Suppliers Objectives**

The aim of this training material is to:



Introduce SLP - Supplier Lifecycle and Performance process



Get familiar with terminology and Onboarding Process Flow



Learn how to complete Supplier Registration Questionnaire





### **SLP Registration of New Suppliers** Topic

Introduction

#### Supplier Registration Questionnaire





#### **SLP Registration of New Suppliers Introduction**



What is Supplier Life Performance

Supplier Lifecycle & Performance Process is a module within Ariba platform. It allows for a digital interaction between Essity and the supplier related to commercial aspects (e.g., Contract Management, Qualification, Sourcing Events). It includes tools to onboard, qualify, segment, and manage suppliers.

#### Why SLP registration?

By registering with **Supplier Lifecycle** and **Performance Process** you will enhance effectiveness across source-topay processes and improve your working relationship with Essity at virtually every touch point.

**Supplier Lifecycle & Performance** module allows for automated and streamlined supplier management as well as aligning closely with procurement on consistent supplier data.



#### What is expected from suppliers?



Assigned person will receive email invitation link with a request to complete **Supplier Registration Questionnaire.** 

The content of this questionnaire contains 7 sections: General Information, Supply Information, Financial Data, Tax Information, Alternative Payee, Bank Information and Essity Compliance & Requirement. Section 5: Alternative Payee and section 6: Bank Information are mutually exclusive.

#### **SLP Registration of New Suppliers Process Flow**



### **SLP Registration of New Suppliers** Topic

Introduction

**2** Supplier Registration Questionnaire





### **SLP Registration of New Suppliers Supplier Registration Questionnaire (1/17)**

Invitation: Register to become a su	Essity Hygiene & Health AB - TEST	In the following steps you will learn <b>how</b> to respond to Supplier Registration Questionnaire invitation
	Register as a supplier with Essity Hygiene & Health AB         Dear MediaPartner Produktion,         We are happy to welcome you as a supplier to Essity Hygiene & Health AB         from our Supplier Management team, has invited you to         register / re-onboard         to our new SAP Ariba Business         Portal to become digital connected with Essity Hygiene & Health AB         Why is it needed?         Essity Hygiene & Health AB         what is the required action from your side?         1. Start by creating an account with Ariba Network. Use the link below.         1. If you already have an Ariba account created for Essity business, please Log In with your usemame and password.         2. If you do not have an Ariba account, please use Sign Up option and create the Ariba account first.         2. After signing up and/or logging in to your Ariba account, please use Sign Up option and create the Ariba account first.         2. After signing up and/or logging in to your Ariba account, please use Sign Up option and create the Ariba account first.         3. After signing up and/or logging in to your Ariba account, please use Sign Up option and create the Ariba account first.	<ul> <li>Hint: Please check spam folder in case no email received</li> <li>Supplier receives automated email from ariba.com domain (similar to the one included on this slide) with the registration link to Ariba Proposals and Questionnaires section.</li> <li>Click the hyperlink "Click Here" to start the process.</li> </ul>
	Without your completion of the <b>Supplier Registration Questionnaire form</b> we cannot proceed any further and any invoices received cannot be settled for payment. Please note that you need to finish the registration within 14 business days for Essity Hygiene & Health AB to be able to conduct business with you.	

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### **SLP Registration of New Suppliers Supplier Registration Questionnaire (2/17)**

Ariba Proposals and Questionnaires -	You will be redirected to A
Welcome,	page where you are requeste log-in with your credentials
Have a question? Click here to see a Quick Start guide.	existed Ariba Network account
Sign up as a supplier with Essity Health and Hygiene - TEST on SAP Ariba.	account.
Essity Health and Hygiene - TEST uses SAP Ariba to manage procurement activities.	If you already have Ariba Network
Create an SAP Ariba supplier account and manage your response to procurement activities required by Essity Health and Hygiene - TEST.	account, please follow the step
Already have an account?	slides 9,10. In case new account crea
About Ariba Network	slides 11.12.
The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which Ariba solution your customers are using. Once you have completed the registration, you will be able to:	
Respond more efficiently to your customer requests	
Work more quickly with your customers in all stages of workflow approval	
Strengtnen your relationsnips with customers using an Ariba NetWork Solution     Review pending soluring events for multiple buyers with one login	
Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities	
Moving to the Ariba Network allows you to log into a single location to manage:	
All your Ariba customer relationships	
All your event actions, tasks and transactions	
Your profile information     All your registration activities	
Your contact and user administrative tasks	

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (3/17)**

#### **Existing Ariba Account (1/2)**

Ariba Proposals and Questionnaires     Welcome,   Have a question? Click here to see a Quick Start guide.	4 If your organization is already registered with Ariba Network you can use the existing account for business with Essity. To proceed click "Log in" option and use your account credentials.
Sign up as a supplier with Essity Health and Hygiene - TEST on SAP Ariba. Essity Health and Hygiene - TEST uses SAP Ariba to manage procurement activities. Create an SAP Ariba supplier account and manage your response to procurement activities required by Essity Health and Hygiene - TEST. Already have an account? Log in About Ariba Network	Pou can also create a separate Ariba account just for business with Essity. To create a new Ariba account follow the steps on slides 11 and 12.
The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which Ariba solution your customers are using. Once you have completed the registration, you will be able to:      Respond more efficiently to your customer requests     Work more quickly with your customers in all stages of workflow approval     Strengthen your relationships with customers is mall stages of workflow approval     Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities      Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities      All your Ariba customer relationships     All your vent actions, tasks and transactions     All your registration activities     All your registration activities     Your contact and user administrative tasks	

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### **SLP Registration of New Suppliers Supplier Registration Questionnaire (4/17)**

#### **Existing Ariba Account (2/2)**



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### **SLP Registration of New Suppliers Supplier Registration Questionnaire (5/17)**

#### New Ariba Account (1/2)

Ariba Proposals and Questionnaires - Welcome,	5 If your organization is NOT ye registered with Ariba Network create a new Ariba Network account using "Sign-up" butto
Have a question? Click here to see a Quick Start guide.	on the Slide 12.
Sign up as a supplier with Essity Health and Hygiene - TEST on SAP Ariba.	
Essity Health and Hygiene - IEST Uses SAP Arioa to manage procurement activities. Create an SAP Ariba supplier account and manage your response to procurement activities required by Essity Health and Hygiene - TEST Sign up 5	
Already have an account?	
About Ariba Network	
The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which Ariba solution your customers are using. Once you have completed the registration, you will be able to:	
<ul> <li>Respond more efficiently to your customer requests</li> <li>Work more quickly with your customers in all stages of workflow approval</li> <li>Strengthen your relationships with customers using an Ariba Network solution</li> <li>Review pending sourcing events for multiple buyers with one login</li> <li>Anoty your Company Profile across Ariba Network Ariba Discource and Ariba Sourcing activities</li> </ul>	
Moving to the Ariba Network allows you to log into a single location to manage:	
<ul> <li>All your Ariba customer relationships</li> <li>All your event actions, tasks and transactions</li> <li>Your profile information</li> <li>All your registration activities</li> <li>Your contact and user administrative tasks</li> </ul>	

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (6/17)**

#### New Ariba Account (2/2)

Create account     Create account     Create account     Create account     Company information     Company information     Company information     Company information     Company information     Company information	2 • indicate a region of first	5.1 Fill out all requirements information about 5.2 Agree for all	uired fields containing out your Company.
Point Code:           Cap:           State:           State:           State:		Conditions registration pro	related to the ocess.
None:	Additional National Natio	5.3 To finalize the choose "Cre continue" opt you should re your credential	registration process ate account and ion. Once completed, eceive the email with Is which will allow you
Tell us more about your business Protest and Senio Campion: Dip to d thread senio Campion: To D	Add     -a     Branki       Add     -a     Branki	to login to the original link.	<ul> <li>questionnaire using</li> </ul>
C Guova DOL Target      Construction DOL Target      Den index      Dol Target      Den index      Dol Target      Dol Ta		If at any p Registration fo to finish your s time, you ca directly from (instruction on	point you exit the rm and want to return ubmission at the later in access the form your Ariba profile the following slide).

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (7/17)**



### **SLP Registration of New Suppliers Supplier Registration Questionnaire (7/17)**

Console	Doc1596328542 - Supplier registration questionnaire	U Time remaining 17 days 23:53:01
Event Messages Event Details Response History	All Content	9 
Response Team	Name †	
	1 General Information	
<ul> <li>Event Contents</li> </ul>	11 Company Legal Name	*
All Content	Note: If your Company Legal Name Extension 1.2. Company Legal Name Extension	
1. Ceneral Information	and soundpurity begins reality and an and an and a second a	*Show More
1 General monnation		Street: Test O House Number: 22 O
2 Supply Information		
3 Financial Data		Street 2:
4 Tax Information		Street 3:
5 Alternative Payee		District:
6 Bank Information	1.3 Supplier Address	Possal Code: 123 45 () City, * Stockholm ()
7 Essity Compliance &		PO Bor.
	6	PO Box Postal Code:
		Country/Region: Sweden (SE)
		PO Box Postal Code:
	1.4 Contact First Name	•
	1.5 Contact Last Name	*
	1.6 Contact Email Address	· · · · · · · · · · · · · · · · · · ·
	1.7 Telephone Number Country Code	Unspecified V
	1.8 Telephone number Please DD NOT put the telephone country code in this field	
	1.9 Supply Stream	Non-strategic Goods
	1.10 Region	SWE
	1.11 Salesperson Name (if differ from contact Person)	
	1.12 Salesperson Telephone Number (if differ from contact Person)	
	1.13 DUNS Number	
	1.14 Language	(EN)-English      ✓

After log-in either using credentials for a new created Ariba network account or the existing one, you will be redirected to **Supplier registration questionnaire** as a last step of the process.

The timeframe for filling out the form is 18 days (14 business days) from the day that email invite was sent. But please complete as soon as possible.

The form consists of 7 Sections.

The required information such as address and contact information in **Section 1: General Information** will be autofilled from information of the ANID account (either existing or newly created). The other fields need to be filled manually if applicable.

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (8/17)**

2 Supply Information      2.1 Ordering Email Address      2.2 Order Currency (i)      2.3 Email for Payment Notification (i)      2.4 Are you planning to supply to more than one Essity locations     company address?	and/or have a different purchase order address than the one specified as your main	* Unspecified V * 11	In Section 2: Supplier Information, the form will display additional fields depending on the selected answers.
2.5 Please complete the attached template to provide PO addres	s/Supplying locations References	*Attach a file	more than one Essity location -
2.9 Is Incoterms applicable?		* Yes V	you will need to download
2.10 Incoterm Part 1	Reference Documents	* Unspecified V	Additional Supplier Information
2.11 Incoterm Part 2	🗇 Additional Supplier Information Template.xlsx	*	Update this file using the
Second and the second s	makip between supplier and Easity legal entities.		Essity locations in column A. If you are using a different company
Specify Estily AB Vielental, Sweden AB Vielental, S	Supplier PD Eccelory Extension  VAT Registration Number Supplier Address Ordering Email Address Insoter	Separation Additional Information Part 1 Insurance Part 2 Payment Terms Name Name Name Name Name Name Name Name	name and address to receive PO, please specify in the file, column B-F.
Pol Boll Ado 05 431 31 Monidal Jowden			After completing these steps <b>attach</b> the file.
2.4 Are you planning to supply to more than one Essity locations and/ company address?     2.7 Payment Term     2.9 Is Incoterms applicable?	or have a different purchase order address than the one specified as your main	* No V D60	If you answer "No" to question <b>2.4</b> , the Payment Terms will automatically generate to your preset agreement with Essity.

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (9/17)**

2 Supply Information		Next complete Section 2:
2.1 Ordering Email Address	*	Supplier Information.
2.2 Order Currency (j)	* Unspecified V	
2.3 Email for Payment Notification (i)	*	In this section, the form will display
2.4 Are you planning to supply to more than one Essity locations and/or have a different purchase order address than the one specified as your main company address?	* Yes V	selected answers.
2.5 Please complete the attached template to provide PO address/Supplying locations 📓 References 🗸	*Attach a file	
2.9 Is Incoterms applicable?	* Yes 🗸	14 If incoterm is applicable, you wil
2.10 Incoterm Part 1	* Unspecified V	be asked to specify the details in
2.11 Incoterm Part 2	*	points 2.10 and 2.11.
		If you answer "No" in point <b>2.9</b> you
2 Supply Information		won't be required to specify
2.1 Ordering Email Address	*	details.
2.2 Order Currency (i)	* Unspecified V	
2.3 Email for Payment Notification (i)	*	
2.4 Are you planning to supply to more than one Essity locations and/or have a different purchase order address than the one specified as your main company address?	* No V	
2.7 Payment Term		
2.9 Is Incoterms applicable?	* No V	
2.12 Comments		

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (10/17)**

		Next complete Section 3: Financial Data.
▼ 3 Financial Data		
3.1 Tax Jurisdiction Office Number		Fill out carefully all sections by
Please fill out this field only if you are located in Canada or Mexico or US		selecting the answer from
3.2 Liable to Withholding tax (i)	No v	dropdown list or provide the
3.3 Liable to Stamp duty		information in adequate boxes.
3.4 Are you a tax registered company/organization? If YES, please answer Section 4: Tax Information.	* YES V 13	
3.5 Are you a person, i.e. you are not an organization?	Unspecified V	Select " <b>Yes</b> " in field 3.4 to enable
4 Tax Information (0)		the Tax Information section
Clicking Save will only save your Repeatable Section answers. To submit your response, you will need to click Save and then click Submit Entire Response on the main screen.  All Content > 4 Tax Information Tax Information (0)	Save Cancel	<ul> <li>Click the Add lax Information link in Section 4: Tax Information.</li> <li>7 On the resulting page, click the Add Tax Details button.</li> </ul>
Name T		
Add Tax Details (*) indicates a required field		

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (11/17)**

Clicking Save will only save your Repeatable Section answers. To submit your response, you will need to click Save and the All Content > 4 Tax Information Tax Information (1)	n click Submit Entire Response on the main screen.	18	Select the country from the dropdown menu. Then enter details in the field(s) applicable for the selected country.
Name †  Tax Details #1 Delete TAX DETAILS INSTRUCTIONS:		19	Click Save to continue.
Please fill out all tax helds for Europe countries	*       Country/Region:     Finland (FI)       Tax Name     Tax Type       Tax Name     Tax Number       Finland: ERS Invoice Numbering     Organization       Finland: VAT Registration Number     Organization       Finland: Business ID Number     Organization	20	The Tax Information is now updated with your input and displays the number of tax details that have been added. By clicking on this field you can update/delete
Add an additional Tax Details 4 Tax Information	(*) indicates a required field Add Tax Information (1)		additional Tax Details if needed.
All Content > 4 Tax Information			
Tax Information (1)			
Name †			
Tax Details #1	Delete		
Add an additional Tax Details	(*) indicates a required field		

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (12/17)**

<ul> <li>5 Alternative Payee Information</li> <li>5.1 Do you have an alternative payee?</li> <li>5.2 Please indicate the Alternative Payee legal name.</li> <li>5.3 One of our colleagues, from Supplier Management team, will contact you outside of Ariba after you submit the registration form in order to collect the information of the Alternative Payee.</li> </ul>	* Yes > 21 *	<ul> <li>Section 5: Alternative Payee Information.</li> <li>If Alternative Payee Information is applicable pick "Yes" in field 5.1 and fill out and read the required information in fields 5.2 and 5.3.</li> </ul>
		22 If Alternative Payee Information is <b>not</b> applicable, pick " <b>No</b> " in field 5.1.
▼ 5 Alternative Payee Information	22	23 When you answer question 5.1 as
6 Bank Information	Add Bank Information (0)	Information will be visible.

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#### **SLP Registration of New Suppliers Supplier Registration Questionnaire (13/17)**

5 Alternative Payee Information         5.1 Do you have an alternative payee?	Click on Add Bank Information to populate needed details.
6 Bank Information Add Bank Information (0)	25 When redirected to Bank Information page click Add Bank
All Content > 6 Bank Information	Account.
	Eollow the instructions on the
Name †	page.
Add Bank Account (*) indicates a required field	
▼ Bank Account #1 Delete	
BANK INSTRUCTIONS  Sweden: For Bankgiro number enter it in Account Number field and Input 9900 as a Bank Key/ABA Routing Number field	
Denmark: For FIK Account enter 0001 in Bank Key/ABA Routing Number field	
Norway: Input the first 4 digits of Bank Account Number in Bank Key/ABA Routing Number field	
Required bank certificate must be a headed document which includes below information and preferably this document is issued by the bank. Screenshots are not accepted, and PDF is the preferred format.	
Bank Name     Supplier name and address     Supplier bank details     Supplier bank details	
If the bank certificate that you attach is encrypted, please send a separate email with the password to the person from our Supplier Management team who invited you to become a supplier of Essity. You can find this person's name in the invitation email you have received from us.	

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (14/17)**

	Save Cancel	26	Enter required information in the Bank Details fields.
Clicking Save will only save your Repeatable Section answers. To submit your response, you will need to click Save and then click Submit Entire Response on the main screen.			Remember to attach a <b>Bank</b> <b>Certificate</b> . Screenshots are not
	Country/Region: (no value)		format.
	Bank Name:	28	Click the Save button to proceed.
	Bank Branch:		
Bank Details	City:		
	State/Province/Region:		
	Postal Code:		
	SWIFT Code:		
	Bank Control Key: No Choice 🗸		
Correspondent Account Number			
Bank Certificate (See instruction above) ①	*Attach a file		
Add an additional Bank Account       (*) indicates a required field			



### **SLP Registration of New Suppliers Supplier Registration Questionnaire (15/17)**

<ul> <li>7 Essity Compliance &amp; Requirement</li> <li>7.1 GDPR Document Agreement  <ul> <li>References</li> </ul> </li> </ul>	* Unspecified V		Section 7: Essity Compliance & Requirement
7.2 I have read and agree to the attack     7.3 Essity Global Supplier Standard     The Global Supplier Standard set:     Download att attachments     Supplier to the attacked Set by the provided att attachments     Supplier to the stacked Set by the provided attachments	Less  Essity to fulfill in the areas of code of conduct, quality, environment and in doing business with Essity, you comply and will continue to comply	d product safety. Essity regards compliance with the Global Supplie with the requirements set forth in the Global Supplie Standard	Dick the References dropdown arrow in field 7.1 to view GDPR Document Agreement.
<ul> <li>7.3 Essity Global Supplier Standard</li> <li>7.3 Essity Global Supplier Standard sets out the minimum requirements that in doing business with Essity, you comply and will continue to control to the Global Supplier Standard</li> <li>7.3 Essity Global Supplier Standard</li> <li>7.4 Essity Global Supplier Standard</li> <li>7.5 Essity Global Supplier Standard</li> <li>7.6 Essity Global Supplier Standard</li> <li>7.7 Essity Global Supplier Standard</li> <li>7.8 Essity Global Supplier Standard</li> <li>7.9 Essity Global Supplier Standard</li> <li>7.9 Essity Global Supplier Standard</li> <li>7.3 Essity Global Supplier Standard</li> </ul>	eas of code of conduct, quality, environment and product safety. Essity regards al Supplier Standard. acto applicable: 3.Quality, 4.Product Safety, 5. Environment, 6. Chemicals, Ann Less	Less  S compliance with the Global Supplier Standard of prime importance in decis nexes A1 and A2.	<ul> <li>Onex the receivences dropdown arrow 7.2 to view the Essity's Invoicing Standard.</li> <li>The Global Supplier Standard (essity.com) can be downloaded from the hyperlink in field 7.3.1.</li> </ul>
<ul> <li>You have read carfully and agree with Existy Global Supplier Standard (essity.com) in the set of an on behalf of the company</li> <li>You explicitly confirm without any restrictions as regards content or region that if you are selected by ESSITV, your services will be carried out in accordance with all products aflety and environment.</li> <li>Note: The instillity to comply may inhibit the continuation of the registration process, and progression to subsequent commercial relationship establishment.</li> <li>A Right for Essity to carry out an audit of an supplier.</li> <li>Essity researes the right to perform an assessment of the potential's supplier's compliance with the Easity Global Supplier Standard, and to evaluate the risk of supply. Such the supplier production site, where the products bought by Essity would be produced. Please confirm your acceptance of such an audit.</li> <li>Supplier shall pay the reasonable fees and expenses in case an external auditing company is used to perform such an audit, the estimated amount of which shall be comm the audit.</li> <li>Please note that with respect to service suppliers, question 7.4 can be neglected.</li> </ul>	arovisions of the Global Supplier Standard on quality.	an and compliance pplier selection have distinct processes at huppliers will be evaluated before supply ed. Such an evaluation can take the visit or an audit at supplier's premises. take place again during the supply intervals. days prior written notice, Essity la uditing company selected by Essity seess supplier compliance with this ide access to its premises and all uring the assessment the auditor may teir elected representatives. For any non- corrective actions will be agreed upon by executed to ensure that compliance is	<ul> <li>The Essity audit rights are included in Section 1.2 of Global Supplier Standard.</li> <li>Fill out carefully all sections by selecting the answer from dropdown list or provide the information in adequate boxes.</li> </ul>

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (16/17)**

<ul> <li>7.6</li> <li>SEDEX registration</li> <li>In order to live up to Essity's high ambitions in the CSR area, we are continuously working to evaluate and further improve our responsible sourcing practice. Therefore we are asking all of our suppliers to register on Sedex (Supplier Ethical Data Exchange) and complete the Sedex Self-Assessment Questionnaire. Please confirm your registration on Sedex.</li> <li>7.9 Please explain your reasons for not wishing to register with SEDEX</li> </ul>	No - have no intention of registering V	33	<ul> <li>If you are already SEDEX registered, please provide your number in the form. If you do not have SEDEX and you don't wish to have it in the future, please provide the reason in the form.</li> <li>If you plan to register in the future, please provide approx. date.</li> </ul>
7.6 SEDEX registration In order to live up to Essity's high ambitions in the Sustainability area, we are continuously working to evaluate and further improve our responsible sourcing practice. Therefore w (Supplier Ethical Data Exchange) and complete the Sedex Self-Assessment Questionnaire. Please confirm your registration on Sedex. Please note that with respect to service suppliers, question 7.6 can be neglected.	ve are asking all of our suppliers to register on Sedex	No - but will register	
7.8 Please provide a date by when you will register with SEDEX.		*	

### **SLP Registration of New Suppliers Supplier Registration Questionnaire (17/17)**



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#### Accelerating Essity's Digital Transformation

## Questions

Please contact SupplierInfo@essity.com



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Thank you for your participation. Join us in shaping our future!





